

Yayasan Generasi Gemilang

IS

HIRING A PARTNERSHIPS LEAD

☀ Be the one who **brings people and organisations together** so that our programmes reach further and create deeper impact.

As our Partnerships Lead, you'll be the **connector**. One day you might be ***pitching a new idea*** to a corporate partner, the next you could be ***working with our team*** to shape a proposal, and later that week you'll be ***sharing success stories*** that highlight just how powerful **collaboration** can be.

This isn't a role for someone just starting out, but you don't need to be a senior exec either. If you've had a few years of experience in partnerships, fundraising, or business development — and you're excited to grow while making a difference — this could be the role for you!

WHAT YOU'LL BE DOING:



Talking to partners and building long-term, meaningful relationships.



Crafting proposals that match partners' goals with the needs of children and families.



Spotting opportunities to grow GG's network and impact.



Working across teams to keep initiatives on track and build collective impact.



Have you checked us out?
www.gengemilang.org



DOES THIS DESCRIBE YOU?

You **HAVE A BIG HEART** –

you care deeply about making a difference for underserved communities and let that passion drive your work.

YOU **BUILD RELATIONSHIPS NATURALLY** –

you enjoy connecting with people and creating long-term, win-win collaborations.

You **THINK STRATEGICALLY** –

you see the big picture and align partnerships to organisational goals.

YOU **COMMUNICATE AND COLLABORATE EFFORTLESSLY** –

you convey ideas clearly, work harmoniously with others, and co-create impactful proposals and solutions.

You **DELIVER RESULTS** –

you turn conversations into tangible support, funding, and impact.

SKILLS & QUALIFICATIONS

- 🎓 Degree holder, 2–4 years' experience in partnerships, fundraising, business development, or stakeholder engagement
- 👉 Proven ability to manage multiple relationships and deliver on partnership KPIs
- 📝 Strong proposal writing and presentation skills
- ✅ Familiarity with CRM tools, reporting dashboards, or partnership tracking systems
- 🗣️ Excellent written and verbal communication in English (Bahasa Malaysia/Mandarin a plus)
- 🚗 Possess own transport and travel where needed

SALARY AND PERKS OFFERED

Family benefits
Health & Wellness coverage
Training & Development provisions
Replacement time-off
and more!

Send your resume and portfolio to:
jobs@gengemilang.org

