

PARTNERSHIPS LEAD



Vision and Mission

Yayasan Generasi Gemilang (GG) believes that Love can transform Malaysia, where the next generation is exemplary, and families are empowered. Our mission is to close the education gap for under-served children by improving literacy and nutrition.

IS THIS YOU?

GG is looking for a **Partnerships Lead** to build and nurture strategic and meaningful partnerships with key stakeholders in the public and private sectors to further GG's mission. You are an ambassador of GG and an important bridge connecting the work that we do with corporate stakeholders who share the same vision.

To excel in this role, a passion for working with the community, schools, parents, governments and corporate partners is crucial, along with the following key competencies:

- Degree holder with a minimum of 2 years working experience.
Experience in partnership development, data analysis, fundraising, or business development, is a plus.
- Strong interpersonal skills with the ability to engage and influence diverse stakeholders.
- Strong written and verbal communication skills, adept at crafting compelling proposals, delivering effective presentations, and handling strategic and tactical communications.
- Proficient in Microsoft Office Apps, written and spoken Bahasa Melayu.

If you come on board with us, you would do the following:

- Serve as the primary point of contact for partners, fostering strong and collaborative relationships through regular communication, updates, and reporting. Monitor and evaluate partnership performance, tracking key metrics and providing regular reports to internal stakeholders and partners.
- Collaborate with internal teams to develop compelling partnership proposals and tailor them to meet the specific needs and objectives of potential partners.
- Identify, cultivate, and manage relationships with potential and existing partners to secure funding, resources, and support for our initiatives.
- Collaborate with communications team to effectively promote partnerships, raise awareness, and showcase the impact of collaborative efforts.

TRAITS WE ARE LOOKING FOR

If the description below resonates with you, you are the one!

You Like Meeting People

You have excellent interpersonal skills, able to empathise, engage and connect with diverse stakeholders. You enjoy cultivating and maintaining strong relationships with others.

You Think Strategically

You think critically, analyse potential partnerships, have strategic mindset to identify and pursue partnership opportunities.

You Adapt Fast and Appreciate Clarity

You are not afraid of changing circumstances, navigate ambiguity, and adjust strategies when necessary. In dynamic environments, you can flex your creativity for a solutions-oriented approach in these situations.

You Are Passionate for Social Impact

You are motivated by the potential of positive change and dedicated to making a difference in the lives of individuals and communities.

INTERESTED?

We've got you covered.



Fair and equitable salaries
EPF and SESCO contributions
Replacement days off



Personal growth and career development through training and project work exposures



Medical Allowance
Insurance coverage (personal accident & hospitalisation)
Family benefits



Fun colleagues who play mobile games together and share the best food places and shopping deals!

Email jobs@gengemilang.org with your resume and cover letter and tell us why you'd be a great addition to our staff team.